



Bart Reijnen, CEO Satair and Norbert Marx, CEO GAMECO after signing

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GAMECO EXPANDS SCOPE OF ITS AIRBUS MANAGED INVENTORY (AMI) AGREEMENT WITH SATAIR

GAMECO (Guangzhou Aircraft Maintenance Engineering Co., Ltd.) today signed an extension with Satair to its long-term agreement for the Airbus

Managed Inventory service. Today's agreement extends the contract scope to include further frequently-moving expendable parts underlining the flexibility inherent in the AMI service offering.

When announced at the Zhuhai Airshow in November 2016, GAMECO was the first customer in China for Satair's AMI solution which supports aviation customers in reducing their inventory holding costs for high-usage and non-repairable Airbus parts.

By capturing material consumption information in real-time and automatically triggering replenishment orders within the agreed inventory levels, the service guarantees high on-shelf part availability while decreasing the overall inventory stock level, reducing the cost of ordering material.

Using AMI, GAMECO supports some 200 Airbus aircraft operating in China consisting primarily of Airbus A320 family, A330 and A380.

Bart Reijnen, CEO of Satair said: "We are delighted to secure this added dimension to our AMI service contract with GAMECO. This is testimony to the added value that GAMECO has recognised in the Satair service, including a successful reduction in priority orders. AMI is a prime example of how Satair provides world-class material management and supply-chain services and solutions to world-class customers."

Norbert Marx, CEO, GAMECO adds: "Our experience with Satair over the past two years has been very positive. Satair has proven to be a good partner for GAMECO and we are pleased to continue this relationship centered around Satair's AMI solution."

About GAMECO

GAMECO, Guangzhou Aircraft Maintenance Engineering Company Limited, established in October 1989 at Guangzhou Baiyun International Airport, is a joint venture between China Southern Airlines Co. Ltd. (CSN) and Hutchison Whampoa(China) Ltd. (HWCL) from Hong Kong, that specializes in aircraft and airborne component maintenance, repair and overhaul. As a MRO approved by CAAC, FAA, EASA and many other aviation authorities in the Asia-Pacific Region, and as a Civil Aircraft Designated Modification Design Organization Representative (DMDOR) and with a CAAC-PMA Certificate approved by the Central & Southern Regional Administration of CAAC, GAMECO is capable of performing multi-levels of aircraft maintenance checks, modification and engineering services for Boeing 737, 747, 757, 767, 777, 787, Airbus A300, A310, A320, A330, A350, A380 and Embraer 145, 190 aircraft.

About Satair

Satair is a truly global company and world leader in the commercial aerospace aftermarket.

The company supports the complete life cycle of the aircraft with a full and integrated portfolio of flexible, value adding material management products, services and tailored support modules across all platforms.

Satair is a global company with 1,300 employees. A key part of the Airbus Customer Services unit, Satair has exclusive or primary distribution arrangements for aerospace component manufacturers, and supplies parts to multi-fleet customer airlines and MRO companies. It also fulfils the material service support obligation for the in-service fleet of more than 7,000 Airbus aircraft.

Satair is a stand-alone company and AIRBUS services company. Visit www.satair.com.

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