



GAMECO signing for the AMI agreement - Satair Group and GAMECO crew together

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# GAMECO becomes first chinese customer to implement Airbus Managed Inventory (AMI) service

GAMECO (Guangzhou Aircraft Maintenance Engineering Co., Ltd.) signs a

long-term agreement with Satair Group concerning the Airbus Managed Inventory (AMI) service. The Airbus subsidiary Satair Group's AMI solution optimizes inventory management, ensuring high-usage and non-repairable parts being automatically replenished by GAMECO, while granting parts availability and decreasing inventory stock and surplus levels while improving competitiveness.

Paul Lochab, Chief Commercial Officer (CCO) of Satair Group says: "We are pleased that GAMECO has chosen to go with the Airbus Managed Inventory solution as our first customer in China. The solution is tailor-made for the supply chain requirements of GAMECO and the MRO industry. We are confident the AMI service will prove to be just the right tool to support the concerned inventory planning, reducing priority orders and allow GAMECO to streamline administration for a large range of frequently moving expendable parts."

The scope initially is covering Airbus proprietary parts only, but flexible adapting and adding other material categories including supplier parts and standard hardware items.

Norbert Marx, GAMECO General Manager continues: "We are very happy to have sealed this AMI agreement, minimizing order and inventory effort and cost while maximizing parts availability. We expect to gain a competitive advantage with the right sizing of our inventory according to our needs and adjusting if required. We are convinced that the AMI solution will optimize our end-to-end supply chain set-up dramatically."

The AMI automated inventory management solution supports MRO customers reducing inventory holding cost. By capturing material consumption intelligence in real-time, triggering automatically replenishment within the set up inventory levels, granting high on-shelf part availability while decreasing overall inventory stock level and reducing cost.

Lochab ends: "AMI is a prime example of how Satair Group provides world-class material management and supply-chain solution and services for tier – one customers like GAMECO."

With this substantial and important decision to cooperate, GAMECO and Airbus / Satair Group break with old traditions. The signing of this agreement creates a new raw model of material cooperation between an MRO and an aircraft manufacturer, leading to an accelerated development of new aircraft generation.

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*Airbus Material & Supply Chain Services and Satair are part of Satair Group, a 100% stand-alone company and Airbus subsidiary with \$1.3 billion revenue, more than 1,000 employees worldwide and a vision to become the global*

*market leader in the civil aircraft parts management business in 2017.*

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